



Questionnaire for Trailer-only Deals <\$35k

Instructions: *To be asked by Broker, answered by Applicant / Broker (if known).*

1. Is the equipment being purchased for a business purpose?
2. What year, make and model of truck do you own that will pull the trailer?
3. Tell us about your business. What is your role/title? What type of cargo do you haul? Why does the business need this equipment? How will the equipment be used?
4. If your business is a start-up (in the last 12 months), what is your experience in the industry for which you are buying the equipment?
5. How long have you been in the business?
6. If in trucking or ground transport, how many years as an Owner-Operator (Sole Prop, Corp, LLC)?
7. If in trucking or ground transport, what is your haul radius?
8. How long have you lived at your current address?
9. Is the guarantor a USA citizen? If not, include a copy of their Permanent Resident card.
10. In which state do you want to title the equipment?
11. Are you leasing on or operating under your own authority? If leased on, with whom?
12. If a Corp, LLC, etc..., what percentage of the business do you/the guarantors own?
13. Will the applicant/guarantor operate the equipment?